



ECOWISE CERTIFIED IPM PROTOCOL FORM

Company Name _____

Prepared by _____

IPM Protocol for _____
Common name Latin name

Important Directions: Fill out this form and attach it to your EcoWise Certified Business Application. As you fill it out, think of this form as a training document to teach a new employee how your company manages this pest. You can refer to the EcoWise Standards Section 101 for more guidance. The information in this form will help the Program Manager assess your understanding of the IPM process and the EcoWise Certified Standards.

1. Establish a partnership with the customer.

List the information that is needed to establish a partnership (e.g., who is the decision-maker, who is the customer contact on-site, etc.). List the responsibilities of the customer that are important for successful management of this pest and/or that are specific to this particular pest. How will you engage the customer in problem solving? How will you educate the customer?

2. Record a detailed history of the pest problem

List the important information that should be obtained from the customer to facilitate management of the pest.



3. Biology of the pest

List the biological information that is pertinent to managing this pest, such as food and habitat preferences, information about its lifecycle that is important in management (time of year it is active, when it breeds, etc.). List characteristics that will help identify this pest.

4. Thoroughly inspect the site.

a. Outdoors

Where and what should the inspection concentrate on? How should the information be recorded?

b. Inside

Where and what should the inspection concentrate on? How should the information be recorded?



5. Discuss inspection findings with the customer and provide them with information

What (in general) is important to communicate to the customer regarding prevention and management of this pest? How (in general) will you determine the customer's tolerance level for this pest?

6. Develop a written site-specific IPM Plan

For each EcoWise Certified job you do, you will need to develop a written, site-specific IPM plan for how you will manage the pest(s) at that site. (For an example of a form you can use, see "IPM Site Plan & Treatment Record Form" under "III. Service Forms" in the EcoWise Certified Handbook.) Although the specific choices for treatment will depend on the site, there is a range of options for every pest. From this wide range of options, you will choose options appropriate for the customer and site.

For the pest under consideration, the IPM Site Plan will be developed from the following list of options available to or preferred by your company:

Treatment Options Outdoors (*List all options that your company might or could use.*)

To limit availability of food

To limit availability of shelter/habitat

To limit access to the structure

To directly suppress the pest by removal or killing



Treatment Options Inside (*List all options that your company might or could use.*)
To limit availability of food

To limit availability of shelter/habitat

To limit access to the structure

To directly suppress the pest by removal or killing

7. Evaluate and monitor the success of the treatment(s) for this pest and the satisfaction of the customer

What methods do you use to accomplish this?



8. If the customer is a one-time customer, under what circumstances might you make a 2nd or 3rd visit to a client with this pest?

9. In what circumstances would you establish a periodic monitoring program for a customer with this pest?

10. Other information you think is important:

